

# Solutions and Incentives for Small Business

### **Big Savings for Small Businesses**

When margins are thin, saving on energy costs can have a meaningful and immediate impact on your small business's success. PECO Small Business Solutions make high-efficiency equipment upgrades simple, convenient and affordable. You'll receive energy-saving upgrades without disruption to your business, your employees or your customers so you can begin saving quickly.

#### Save More and Improve Operations

As a small business, cutting costs from wherever possible is important. PECO Small Business Solutions makes upgrading equipment simple with minimal impact to your time and budget – making savings easier than ever.

Enhance your space, products and customer experience with benefits for your business such as:

- Increased safety
- More comfort for your employees and customers
- Improved visual appeal
- Demonstrated environmental stewardship

"I think it's great that PECO is reaching out to small businesses. As a restaurant our margins are small...If we can save money, that's a big deal..." – Sofia Deleon, Owner, El Merkury

# Cut Energy Costs, Boost Your Bottom Line

Making sustainable financial decisions is critical to controlling day-to-day expenses and improving your profitability.

There are many ways to realize financial gains for your business by boosting your energy performance. Eligible businesses can take advantage of simple high-efficiency upgrades such as:

- Retrofit LED lighting solutions and controls
- Food service and refrigeration equipment and controls
- Beverage machine controls
- HVAC equipment upgrades and enhancements
- Web-enabled thermostats
- Compressed air systems
- Plug load efficiency





## How do I know if my business qualifies?

Customer eligibility is based on your PECO account classification and peak demand energy usage<sup>†</sup>. Not sure if your business meets those requirements? A PECO Small Business Solutions Provider can help.

Small Business Solutions Providers are available to help you get started on cost-effective, energy-saving upgrades.

If you are already working with a contractor on a project or have any questions, contact the PECO Small Business Solutions team at 1-866-371-9343 or PECOWaysToSave@dnv.com for help getting started.

# How the Program Works

Projects<sup>††</sup> must result in a permanent reduction in electrical energy usage with savings sustainable over a period of five years or for the life of the product, whichever is less.

How to participate:

- Visit PECO.com/SmallBusiness to find a participating Small Business Solutions Provider
- A PECO Small Business Solutions Provider will conduct a complimentary energy assessment
- Your Provider will guide you through recommended energy saving upgrades to help your business unlock its full savings potential, including costs, available incentives and payback period
- Your Provider will install<sup>†††</sup> the energy saving upgrades. Providers will also explain your financial responsibilities prior to installation
- Start saving!

We're here to help your business lower its energy use and costs. You can put more of your money towards what matters most to your business.

Contact Us Today! As a small business, making every dollar count is top priority. Visit peco.com/SmallBusiness or call 1-844-4BIZ-SAVE (1-844-424-9728) to start saving today!

<sup>†</sup>For a customer to qualify, they must be a commercial and/or industrial customer of PECO, have an individual facility electricity peak demand usage of less than or equal to 250 kW and have an account with a rate class of "GS" and the municipal lighting rate classes "SL-E/Al".

†\*Ineligible projects include vacant facilities, new construction, additions or expansions, residential facilities (including multi-family and mixed use, any projects involving renewable energy or peak shifting with no electric savings, natural gas projects, changes in operational and/or maintenance practices, LED Lighting that is not ENERGY STAR® or DLC

†††Once approved, projects will be subject to a pre- and post-installation verification













