

NEW  
INCENTIVES

# Solutions and Incentives for Hospitals



Hospitals spend more than \$6.5 billion on energy each year.\* As patient needs continue to grow, so too do operating costs. But PECO can help you take greater control of your energy use, which can be a shot in the arm for your bottom line—and your ability to care for patients.

## Reduce Overhead and Operating Costs

Lighting, heating and cooling account for more than half of the energy use for many healthcare organizations. Every dollar a hospital saves through better energy performance is equivalent to \$20 in new revenue.\* Plus, curbing energy costs means you can focus more of your resources on patient care and retaining top-notch staff.

PECO energy efficiency solutions can help you take your savings to the next level. We have the technical expertise and financial incentives to help your facility save energy and money.

## Incentives for Energy-Saving Measures

Whether you're looking to reduce the operating costs in your existing facility, constructing a new facility or planning a major renovation, we offer incentives for dozens of proven energy efficiency measures to make your upgrade projects hassle free and affordable.

We know you're busy, so we're here to assist you with improving energy efficiency in your facility. We can help you find smart solutions to control your energy costs and improve your bottom line.

See the chart on the back for typical energy efficiency solutions for hospitals.



PECO. The future is on.

[PECO.com/Hospitals](https://www.pECO.com/Hospitals)

## Typical Energy Efficiency Solutions for Hospitals

| Interior Lighting Equipment Types   | Exterior Lighting Equipment Types                                   |
|---|---|
| ENERGY STAR® Screw-In Decorative Globes, Decorative Non-Globes or Reflector Lamps | LED Parking Garage and Canopy Fixtures and Retrofit Kits            |
| LED Accent/Track Lighting Fixtures  | LED Outdoor Flood Light Fixtures                                    |
| LED Low-Bay/Troffer/Surface and Suspended Linear Fixtures                         | LED Wall-Mount Fixtures and Retrofit Kits                           |
| LED High-Bay Fixtures and/or Retrofit Kits  | LED Pole/Arm-Mounted Parking and Roadway Fixtures and Retrofit Kits |
| LED Replacement Lamps (Tubes)   |   |

| HVAC  |                            |
|---|----------------------------|
| Air-Cooled or Water-Cooled Air Conditioners | Energy Management Systems  |
| Retrocommissioning                          | Demand Control Ventilation |
| Air-Cooled Chillers                         |                            |

| Motors and Drives                             |   |
|---|---|
| Variable-Frequency Drives on HVAC Systems     | Variable-Speed Drives on Process Motors < 50 HP |
| Variable-Speed Drives on Kitchen Exhaust Fans |   |

### Why Improve Your Facility's Energy Efficiency?

Nearly 30% of the energy consumed by buildings is used inefficiently or unnecessarily.\*\* By improving your hospital's energy efficiency or integrating energy efficiency into plans for renovations or new construction, you can save on operating costs and create a more comfortable, safer environment for employees and patients. You'll also differentiate yourself as an environmental steward by reducing energy use and greenhouse gas emissions.

**New Construction—Whole Building†**  
Comprehensive, building-wide measures including improved building envelope, lighting, HVAC, and controls are eligible.

A Design Incentive is available for Energy Model Based New Construction whole building projects.

**New Construction—Lighting††**  
Projects that have Lighting Power Density (LPD) Reduction: >5% Improvement Over Code are eligible.

### Savings for All

PECO offers solutions and incentives for businesses and organizations large and small. Our solutions cross every sector, from commercial and industrial to nonprofits and government to retail and real estate.

In addition to standard incentives for energy efficient heating and cooling systems, refrigeration equipment, lighting, variable-frequency drives and custom measures, we offer incentives for whole building systems and new construction.

### Four Easy Steps to Get Started

Contact the PECO team, and we'll help you:

1. Evaluate your energy efficiency opportunities.
2. Choose qualifying equipment and measures.
3. Apply for your incentives.
4. Enjoy all the benefits of energy efficiency.

► **Contact Us Today!** To learn more, get an application or discuss a project, call us at **1-844-4BIZ-SAVE** (1-844-424-9728) or visit **PECO.com/Hospitals**.

\*energystar.gov/ia/partners/publications/pubdocs/Healthcare.pdf

\*\*energystar.gov/buildings/about-us

†Whole building incentives require building modeling. Please consult the application for full program details.

††Construction lighting savings are calculated based on lighting power density. Please consult the application for full program details.

