

2021 Solutions for Business Program Quick Look

Small or big business – APS Solutions for Business can help you manage your account and energy costs.

You've got enough to think about, so we make it simple to manage your APS account with easy-to-use tools. You'll also find energy-saving solutions for your business, including many no- and low-cost options. Below are just some of the ways we're here to help.

TIME-SAVING WAYS TO MANAGE YOUR ACCOUNT

My Account

- Access your account 24/7 at aps.com/myaccount
- Review, download and compare your usage
- View billing history and make payments

Billing & Payment Options

- Never miss a payment with AutoPay
- Have a more predictable bill with Budget Billing
- Manage your cash flow with Preferred Due Date
- Reduce clutter with Paperless billing and support your sustainability goals

Alerts & Notifications

- Sign up for text or email alerts at aps.com/alerts
- Get a notification when there is an outage in your area
- Set a bill amount or usage threshold and be notified when you've reached it

Mobile App

- Pay your bill on the go
- Monitor your usage
- View and report outages
- Easy access to all your accounts

ENERGY-SAVING SOLUTIONS FOR YOUR BUSINESS

No- and Low-Cost Energy-Saving Tips

- Visit aps.com/biztips for tips you can start using today
- Find webinars and in-person events to increase your energy IQ at aps.com/training

Service Plans

- Select standard or time-of-use plans
- Review all your options and learn how shifting usage to off-peak periods saves money
- Learn more at aps.com/bizplans

Rebates

- Make equipment upgrades more affordable
- See list of rebates on reverse

Visit aps.com/business
for all your energy needs.

With so many options, every business has the opportunity to save energy and money.

HVAC EQUIPMENT		
Equipment	Rebate	Bonus efficiency/ton
Water-cooled chiller — 299 tons or less	\$5.25/ton	See application
Water-cooled chiller — 300 tons or more	\$7.50/ton	
Air-cooled chiller — 149 tons or less	\$5.25/ton	
Air-cooled chiller — 150 tons or more	\$7.50/ton	
PTAC & PTHP	\$24/ton	\$10/ton
Ductless mini split	\$10/kBtu/h	N/A
HVAC EC fan motor	\$300/hp	N/A
HVAC quality install — phase 1	\$180/ton	N/A
HVAC quality install — phase 2 — duct seal	\$225/ton	\$15/ton
Computer Room Air Conditioner (CRAC)	\$45/kBtu/h	N/A
Ultrasonic humidification	\$450/kW	N/A

VARIABLE SPEED DRIVES	
Chilled water pump	\$70/hp
Condenser water pump	\$40/hp
Domestic water pump	\$50/hp
HVAC fan	\$70/hp
Blower	\$70/hp
Cooling tower fan	\$35/hp
Chiller compressor	\$35/hp
Process motor	\$35/hp
Air compressor	\$70/hp
Refrigeration compressor	\$50/hp
Refrigeration fan	\$70/hp
Pool pump	\$70/hp
Other	\$50/hp

REFRIGERATION	
ENERGY STAR® refrigerator	\$75/unit
ENERGY STAR® freezer	\$75/unit
Beverage machine controller	\$100/unit
Snack machine controller	\$50/unit
Reach-in cooler control	\$100/unit
Anti-sweat heater control	\$12/linear ft
Floating-head pressure control	\$20/ton
Strip curtains	\$5/linear ft
Automatic door closer	\$40/door
Evaporator EC fan motor	\$100/motor
Efficient condenser	\$20/ton
Efficient compressor	\$60/ton
Refrigerated case LED with motion sensor	\$30/lamp
Refrigerated case LED without motion sensor	\$25/lamp

BUILDING ENVELOPE	
Shade screen	\$2/sq ft
High-performance window & glass door	\$0.50/sq ft

CUSTOM MEASURES
\$0.02/kWh annual savings, plus \$0.18/kWh for Summer peak hours (June-September, weekdays, 3 p.m.-8 p.m.), up to 75% of the cost

NEW CONSTRUCTION	
Whole building	\$0.02/kWh annual savings, plus \$0.18/kWh for Summer peak hours (June-September, weekdays, 3 p.m.-8 p.m.), up to 75% of the cost
Lighting power density	\$0.35/watt reduced

COMPRESSED AIR	
Additional receiver	\$20/hp
Zero loss condensate drain	\$230/drain

STANDARD HVAC PACKAGED/ SPLIT AC & HP		
Size	CEE tier	Rebate
Unitary air conditioner <760 kBtu/h	Tier 1	\$2/kBtu/h
	Tier 2	\$3/kBtu/h
	Advanced tier	\$4/kBtu/h
Unitary heat pump <760 kBtu/h	Tier 1	\$2/kBtu/h
	Tier 2	\$3/kBtu/h
Units ≥760 kBtu/h	Custom rebate	

LIMITED TIME OFFER HVAC PACKAGED OR SPLIT AC & HP* (\$/kBtu/h)					
Size	Tier 1		Tier 2		AC Advanced Tier
	AC	HP	AC	HP	
Single phase <65 kBtu/h	\$8	\$8	\$14	\$14	\$26
Three phase <65 kBtu/h	\$9	\$7	\$9	\$8.50	\$13
Three phase ≥ 65 kBtu/h / <135 kBtu/h	\$9	\$7	\$9	\$7.50	\$13
Three phase ≥ 135 kBtu/h / <240 kBtu/h	\$9	\$7.50	\$9	\$12	\$13
Three phase ≥ 240 kBtu/h / ≤ 760 kBtu/h	\$9	\$7.50	\$9	\$14	\$13
Cap of \$10,000 per unit					

*Limited Time Offer HVAC Packaged/Split AC & HP measure rebates are available to assist with the replacement of failed/failing units. Contact the Solutions for Business program team for details on this limited time offer.

COMPUTER POWER MANAGEMENT	
CPM software	\$8/computer

HVAC CONTROLS	
Programmable thermostat	\$20/thermostat
Smart thermostat	\$60/thermostat
Networked thermostat	\$195/thermostat
Hotel occupancy sensor	\$55/sensor
Cool control	\$70/device

ENERGY MANAGEMENT SYSTEMS	
Replacing pneumatic/non-programmable thermostat (Tier 1)	\$0.20/sq ft
Replacing pneumatic/non-programmable thermostat (Tier 2)	\$0.30/sq ft
Replacing digital EMS/programmable thermostat (Tier 1)	\$0.10/sq ft
Replacing digital EMS/programmable thermostat (Tier 2)	\$0.20/sq ft
Integrated lighting control	\$0.10/sq ft

LIGHTING RETROFIT*	
Linear LED: 2-ft, 3-ft, 4-ft, 8-ft	\$3/lamp
LED non-reflector bulb	\$2.25/lamp
LED reflector bulb	\$6/lamp
LED MR-16	\$6/lamp
LED exit sign	\$25/sign
Outdoor LED ≤ 50 watt	\$20/fixture
Outdoor LED > 50 watt, < 300 watt	\$35/fixture
Outdoor LED ≥ 300 watt	\$50/fixture
Delamping T8: 2-ft, 3-ft	\$2.50/lamp removed
Delamping T8: 4-ft, 8-ft	\$5/lamp removed

*Integral lamp or fixture must appear on ENERGY STAR® Qualified Products List or other lists for Option A. If not, reference Option B in specifications sheet.

TECHNICAL ASSISTANCE	
New construction energy modeling	50% of cost, up to \$10,000
ENERGY STAR® benchmarking	50% of cost, up to \$250/facility
Energy study	50% of cost, up to \$5,000, implementation required for full payment
Retro-commissioning study	\$0.02/kWh annual savings, plus \$0.18/kWh for Summer peak hours (June-September, weekdays, 3 p.m.-8 p.m.), up to 75% of the cost or \$100,000

APPLIANCES	
Heat pump water heater	\$200-\$250/per unit

ENERGY INFORMATION SERVICES
100% of setup costs, up to \$12,000

Please visit aps.com/applynow or call (866) 277-5605 to get started today.