



Solutions for Business Program Quick Look

Small or big business – APS Solutions for Business can help you manage your account and energy costs.

You've got enough to think about, so we make it simple to manage your APS account with easy-to-use tools. You'll also find energy-saving solutions for your business, including many no- and low-cost options. Below are just some of the ways we're here to help.

TIME-SAVING WAYS TO MANAGE YOUR ACCOUNT

My Account

- Access your account 24/7 at aps.com/myaccount.
- Review, download and compare your usage.
- View billing history and make payments.

Billing & Payment Options

- Never miss a payment with AutoPay and have a more predictable bill with Budget Billing.
- Choose a bill due date that works best for you with Preferred Due Date.
- Reduce clutter and view your bill online with Paperless.

Alerts & Notifications

- Sign up for text or email alerts at aps.com/alerts.
- Get a notification when there is an outage in your area.
- Set a bill amount or usage threshold and be notified when you've reached it.

Mobile App

- Pay your bill on the go.
- Monitor your usage.
- View and report outages.
- Easy access to all your accounts.

Rate Plans

- Select standard or time-of-use plans.
- Review all your options and learn how shifting usage to off-peak periods saves money.
- Learn more at aps.com/bizplans.

ENERGY-SAVING SOLUTIONS FOR YOUR BUSINESS

No- and Low-Cost Energy-Saving Tips

- Visit aps.com/biztips for tips you can start using today.
- Find webinars and in-person events to increase your energy IQ at aps.com/training.

Rebates

- Make equipment upgrades more affordable.
- See list of rebates on reverse.

Custom Rebates (pre-application required)

- Receive \$0.02/kWh annual savings, plus \$0.18/kWh for Summer peak hours (June-September, weekdays, 3 p.m.-8 p.m.), up to 75% of the cost.

Energy Information Services

- Covers 100% of setup costs, up to \$12,000.

New Construction

- Whole buildings can receive \$0.02/kWh annual savings, plus \$0.18/kWh for Summer peak hours (June-September, weekdays, 3 p.m.-8 p.m.), up to 75% of the cost or \$100,000 (pre-application required).
- Earn \$0.35/watt reduced for lighting.



► Pre-application required ◀

HVAC EQUIPMENT		
Equipment	Rebate	Bonus efficiency/ton
► Water-cooled chiller — 299 tons or less ◀	\$5.25/ton	See application
► Water-cooled chiller — 300 tons or more ◀	\$7.50/ton	
► Air-cooled chiller — 149 tons or less ◀	\$5.25/ton	
► Air-cooled chiller — 150 tons or more ◀	\$7.50/ton	
PTAC & PTHP	\$24/ton	\$10/ton
Ductless mini split	\$10/kBtu/h	N/A
HVAC EC fan motor	\$300/hp	N/A
HVAC quality install — phase 1	\$180/unit	N/A
HVAC quality install — phase 2 — duct seal	\$225/unit	\$15/ton
Computer Room Air Conditioner (CRAC)	\$45/kBtu/h	N/A
Ultrasonic humidification	\$450/kW	N/A

VARIABLE SPEED DRIVES (\$/hp)	
Chilled water pump	\$70
Condenser water pump	\$40
Domestic water pump	\$50
HVAC fan	\$70
Blower	\$70
Cooling tower fan	\$35
Chiller compressor	\$35
Process motor	\$35
Air compressor	\$70
Refrigeration compressor	\$50
Refrigeration fan	\$70
Pool pump	\$70
Other	\$50

REFRIGERATION	
Beverage machine controller	\$100/unit
Snack machine controller	\$50/unit
Reach-in cooler control	\$100/unit
Anti-sweat heater control	\$12/linear ft
Floating-head pressure control	\$20/ton
Strip curtains	\$5/linear ft
Automatic door closer	\$40/door
Evaporator EC fan motor	\$100/motor
Efficient condenser	\$20/ton
Efficient compressor	\$60/ton
Refrigerated case LED with motion sensor	\$30/lamp
Refrigerated case LED without motion sensor	\$25/lamp

MISCELLANEOUS	
CPM software	\$8/computer
Additional receiver for compressed air	\$20/hp
Zero loss condensate drain	\$230/drain
Heat pump water heater	\$200-\$250/unit
Shade screen	\$2/sq ft
High-performance window & glass door	\$0.50/sq ft
Thermal energy storage HVAC	\$30/ton-hour
Thermal energy storage refrigerated/freezer space	\$350/ton

STANDARD HVAC PACKAGED/SPLIT AC & HP (\$/kBtu/h)		
Size	CEE tier	Rebate
Unitary air conditioner < 760 kBtu/h	Tier 1	\$2
	Tier 2	\$3
	Advanced tier	\$4
Unitary heat pump < 760 kBtu/h	Tier 1	\$2
	Tier 2	\$3
► Units ≥ 760 kBtu/h ◀	Custom rebate	

HVAC CONTROLS	
Programmable thermostat	\$20/thermostat
Smart thermostat	\$60/thermostat
Networked thermostat	\$195/thermostat
Hotel occupancy sensor	\$55/sensor
CO2 sensor	\$200/sensor
Air-side economizer	\$50/ton
Cool control	\$70/device

LIMITED TIME OFFER HVAC PACKAGED OR SPLIT AC & HP* (\$/kBtu/h)					
Size	Tier 1		Tier 2		AC Advanced Tier
	AC	HP	AC	HP	
Single phase < 65 kBtu/h	\$8	\$8	\$14	\$14	\$26
Three phase < 65 kBtu/h	\$9	\$7	\$9	\$8.50	\$13
Three phase ≥ 65 kBtu/h / < 135 kBtu/h	\$9	\$7	\$9	\$7.50	\$13
Three phase ≥ 135 kBtu/h / < 240 kBtu/h	\$9	\$7.50	\$9	\$12	\$13
Three phase ≥ 240 kBtu/h / ≤ 760 kBtu/h	\$9	\$7.50	\$9	\$14	\$13
Cap of \$10,000 per unit					

*Limited Time Offer HVAC Packaged/Split AC & HP measure rebates are available to assist with the replacement of failed/failing units. Contact the Solutions for Business program team for details on this limited time offer.

WATER SOURCE HEAT PUMPS (\$/kBtu/h)		
Size	Tier 1	Tier 2
WSHP water to air < 17 kBtu/h	\$2	\$3
WSHP water to air ≥ 17 kBtu/h & < 65 kBtu/h	\$2	\$3
WSHP water to air ≥ 65 kBtu/h & < 135 kBtu/h	\$2	\$3
WSHP water to water < 135 kBtu/h	\$2	\$3

► ENERGY MANAGEMENT SYSTEMS ◀		
Replacing pneumatic/non-programmable thermostat	Tier 1	\$0.20/sq ft
	Tier 2	\$0.30/sq ft
Replacing digital EMS/programmable thermostat	Tier 1	\$0.10/sq ft
	Tier 2	\$0.20/sq ft

LIGHTING CONTROLS	
► Lighting EMS ◀	\$0.10/sq ft
Demand response lighting control	\$0.10/sq ft
Occupancy sensor	\$20/sensor

LIGHTING RETROFIT*	
Linear LED: 2-ft, 3-ft, 4-ft, 8-ft	\$3/lamp
LED non-reflector bulb	\$2.25/lamp
LED reflector bulb	\$6/lamp
LED MR-16	\$6/lamp
LED exit sign	\$15/sign
Smart screw-in LED	\$6/bulb
Flat panel 2x2, 2x4 LED	\$15/fixture
Regular to smart 2x2, 2x4 LED	\$5/fixture
Fluorescent to smart 2x2, 2x4 LED	\$20/fixture
Interior high bay to LED ≤ 100W	\$20/fixture
Interior high bay to LED > 100W, < 200W	\$25/fixture
Interior high bay to LED ≥ 200W	\$45/fixture
Outdoor LED ≤ 50W	\$20/fixture
Outdoor LED > 50W, < 300W	\$35/fixture
Outdoor LED ≥ 300W	\$50/fixture
Delamping T8: 2-ft, 3-ft	\$2.50/lamp removed
Delamping T8: 4-ft, 8-ft	\$5/lamp removed

*Integral lamp or fixture must appear on ENERGY STAR® Qualified Products List or other lists for Option A. If not, reference Option B in specifications sheet.

► INDOOR AGRICULTURE ◀	
Indoor agriculture LED seeding	\$0.10/PPF
Indoor agriculture LED vegetative	\$0.07/PPF
Indoor agriculture LED flowering	\$0.05/PPF
Indoor agriculture dehumidifier EF > 2.8 & EF < 3.5	\$0.50/pint
Indoor agriculture dehumidifier EF ≥ 3.5	\$2/pint

► TECHNICAL ASSISTANCE ◀	
New construction energy modeling	50% of cost, up to \$10,000
ENERGY STAR® benchmarking	50% of cost, up to \$250/facility
Energy study	50% of cost, up to \$5,000, implementation required for full payment
Retro-commissioning study	\$0.02/kWh annual savings, plus \$0.18/kWh for Summer peak hours (June-September, weekdays, 3 p.m. - 8 p.m.), up to 75% of the cost or \$100,000

ELECTRIFICATION	
Electric forklift	\$1,250/forklift
Standby truck refrigeration	\$750/bay
Pushback tug	\$5,000/tug
Airport baggage tug	\$2,500/tug
Airport baggage belt loader	\$1,100/loader
High frequency battery charger	\$275/charger