

# Solutions for Business Program Quick Look

Small or big business – APS Solutions for Business can help you manage your account and energy costs.

You've got enough to think about, so we make it simple to manage your APS account with easy-to-use tools. You'll also find energy-saving solutions for your business, including many no- and low-cost options. Below are just some of the ways we're here to help.

## TIME-SAVING WAYS TO MANAGE YOUR ACCOUNT

### My Account

- Access your account 24/7 at [aps.com/myaccount](https://aps.com/myaccount).
- Review, download and compare your usage.
- View billing history and make payments.

### Billing & Payment Options

- Never miss a payment with AutoPay and have a more predictable bill with Budget Billing.
- Choose a bill due date that works best for you with Preferred Due Date.
- Reduce clutter and view your bill online with Paperless.

### Alerts & Notifications

- Sign up for text or email alerts at [aps.com/alerts](https://aps.com/alerts).
- Get a notification when there is an outage in your area.
- Set a bill amount or usage threshold and be notified when you've reached it.

### Mobile App

- Pay your bill on the go.
- Monitor your usage.
- View and report outages.
- Easy access to all your accounts.

### Rate Plans

- Select standard or time-of-use plans.
- Review all your options and learn how shifting usage to off-peak periods saves money.
- Learn more at [aps.com/bizplans](https://aps.com/bizplans).

## ENERGY-SAVING SOLUTIONS FOR YOUR BUSINESS

### No- and Low-Cost Energy-Saving Tips

- Visit [aps.com/biztips](https://aps.com/biztips) for tips you can start using today.
- Find webinars and in-person events to increase your energy IQ at [aps.com/training](https://aps.com/training).

### Rebates

- Make equipment upgrades more affordable.
- See list of rebates on reverse.

### Custom Rebates (pre-application required)

- Receive \$0.02/kWh annual savings, plus \$0.18/kWh for Summer peak hours (June-September, weekdays, 3 p.m.-8 p.m.), up to 75% of the cost.

### Energy Information Services

- Covers 100% of setup costs, up to \$12,000.

### New Construction

- Whole buildings can receive \$0.02/kWh annual savings, plus \$0.18/kWh for Summer peak hours (June-September, weekdays, 3 p.m.-8 p.m.), up to 75% of the cost or \$100,000 (pre-application required).
- Earn \$0.35/watt reduced for lighting.



With so many options, every business has the opportunity to save energy and money.

**Now Available** ▶ **Pre-application required** ◀

HVAC EQUIPMENT		
Equipment	Rebate	Bonus efficiency/ton
▶ Water-cooled chiller — 299 tons or less ◀	\$5.25/ton	See application
▶ Water-cooled chiller — 300 tons or more ◀	\$7.50/ton	
▶ Air-cooled chiller — 149 tons or less ◀	\$5.25/ton	
▶ Air-cooled chiller — 150 tons or more ◀	\$7.50/ton	
PTAC & PTHP	\$24/ton	\$10/ton
Ductless mini split	\$10/kBtu/h	N/A
HVAC EC fan motor	\$300/hp	N/A
HVAC quality install — phase 1	\$180/ton	N/A
HVAC quality install — phase 2 — duct seal	\$225/ton	\$15/ton
Computer Room Air Conditioner (CRAC)	\$45/kBtu/h	N/A
Ultrasonic humidification	\$450/kW	N/A

▶ ENERGY MANAGEMENT SYSTEMS ◀		
Replacing pneumatic/ non-programmable thermostat	Tier 1	\$0.20/sq ft
	Tier 2	\$0.30/sq ft
Replacing digital EMS/ programmable thermostat	Tier 1	\$0.10/sq ft
	Tier 2	\$0.20/sq ft

VARIABLE SPEED DRIVES (\$/hp)	
Chilled water pump	\$70
Condenser water pump	\$40
Domestic water pump	\$50
HVAC fan	\$70
Blower	\$70
Cooling tower fan	\$35
Chiller compressor	\$35
Process motor	\$35
Air compressor	\$70
Refrigeration compressor	\$50
Refrigeration fan	\$70
Pool pump	\$70
Other	\$50

STANDARD HVAC PACKAGED/ SPLIT AC & HP (\$/kBtu/h)			
Size	CEE tier	Rebate	
Unitary air conditioner < 760 kBtu/h	Tier 1	\$2	
	Tier 2	\$3	
	Advanced tier	\$4	
Unitary heat pump < 760 kBtu/h	Tier 1	\$2	
	Tier 2	\$3	
Units ≥ 760 kBtu/h	Custom rebate		

LIGHTING CONTROLS	
▶ Lighting EMS ◀	\$0.10/sq ft
<b>Demand response lighting control</b>	<b>\$0.10/sq ft</b>
<b>Occupancy sensor</b>	<b>\$20/sensor</b>

LIGHTING RETROFIT*	
Linear LED: 2-ft, 3-ft, 4-ft, 8-ft	\$3/lamp
LED non-reflector bulb	\$2.25/lamp
LED reflector bulb	\$6/lamp
LED MR-16	\$6/lamp
LED exit sign	\$15/sign
<b>Smart screw-in LED</b>	<b>\$6/bulb</b>
<b>Flat panel 2x2, 2x4 LED</b>	<b>\$15/fixture</b>
<b>Regular to smart 2x2, 2x4 LED</b>	<b>\$5/fixture</b>
<b>Fluorescent to smart 2x2, 2x4 LED</b>	<b>\$20/fixture</b>
<b>Interior high bay to LED ≤ 100W</b>	<b>\$20/fixture</b>
<b>Interior high bay to LED &gt; 100W, &lt; 200W</b>	<b>\$25/fixture</b>
<b>Interior high bay to LED ≥ 200W</b>	<b>\$45/fixture</b>
Outdoor LED ≤ 50W	\$20/fixture
Outdoor LED > 50W, < 300W	\$35/fixture
Outdoor LED ≥ 300W	\$50/fixture
Delamping T8: 2-ft, 3-ft	\$2.50/lamp removed
Delamping T8: 4-ft, 8-ft	\$5/lamp removed

REFRIGERATION	
Beverage machine controller	\$100/unit
Snack machine controller	\$50/unit
Reach-in cooler control	\$100/unit
Anti-sweat heater control	\$12/linear ft
Floating-head pressure control	\$20/ton
Strip curtains	\$5/linear ft
Automatic door closer	\$40/door
Evaporator EC fan motor	\$100/motor
Efficient condenser	\$20/ton
Efficient compressor	\$60/ton
Refrigerated case LED with motion sensor	\$30/lamp
Refrigerated case LED without motion sensor	\$25/lamp

HVAC CONTROLS	
Programmable thermostat	\$20/thermostat
Smart thermostat	\$60/thermostat
Networked thermostat	\$195/thermostat
Hotel occupancy sensor	\$55/sensor
<b>CO2 sensor</b>	<b>\$200/sensor</b>
<b>Air-side economizer</b>	<b>\$50/ton</b>
Cool control	\$70/device

\*Integral lamp or fixture must appear on ENERGY STAR® Qualified Products List or other lists for Option A. If not, reference Option B in specifications sheet.

MISCELLANEOUS	
CPM software	\$8/computer
Additional receiver for compressed air	\$20/hp
Zero loss condensate drain	\$230/drain
Heat pump water heater	\$200-\$250/unit
Shade screen	\$2/sq ft
High-performance window & glass door	\$0.50/sq ft
<b>Thermal energy storage HVAC</b>	<b>\$30/ton-hour</b>
<b>Thermal energy storage refrigerated/freezer space</b>	<b>\$350/ton</b>

LIMITED TIME OFFER HVAC PACKAGED OR SPLIT AC & HP* (\$/kBtu/h)						
Size	Tier 1		Tier 2		AC Advanced Tier	
	AC	HP	AC	HP		
Single phase < 65 kBtu/h	\$8	\$8	\$14	\$14	\$26	
Three phase < 65 kBtu/h	\$9	\$7	\$9	\$8.50	\$13	
Three phase ≥ 65 kBtu/h/ ≤ 135 kBtu/h	\$9	\$7	\$9	\$7.50	\$13	
Three phase ≥ 135 kBtu/h/ < 240 kBtu/h	\$9	\$7.50	\$9	\$12	\$13	
Three phase ≥ 240 kBtu/h/ ≤ 760 kBtu/h	\$9	\$7.50	\$9	\$14	\$13	
Cap of \$10,000 per unit						

\*Limited Time Offer HVAC Packaged/Split AC & HP measure rebates are available to assist with the replacement of failed/failing units. Contact the Solutions for Business program team for details on this limited time offer.

▶ INDOOR AGRICULTURE ◀	
<b>Indoor agriculture LED seeding</b>	<b>\$0.10/PPF</b>
<b>Indoor agriculture LED vegetative</b>	<b>\$0.07/PPF</b>
<b>Indoor agriculture LED flowering</b>	<b>\$0.05/PPF</b>
<b>Indoor agriculture dehumidifier EF &gt; 2.8 &amp; EF &lt; 3.5</b>	<b>\$0.50/pint</b>
<b>Indoor agriculture dehumidifier EF ≥ 3.5</b>	<b>\$2/pint</b>

▶ TECHNICAL ASSISTANCE ◀	
New construction energy modeling	50% of cost, up to \$10,000
ENERGY STAR® benchmarking	50% of cost, up to \$250/ facility
Energy study	50% of cost, up to \$5,000, implementation required for full payment
Retro- commissioning study	\$0.02/kWh annual savings, plus \$0.18/kWh for Summer peak hours (June-September, weekdays, 3 p.m. - 8 p.m.), up to 75% of the cost or \$100,000

WATER SOURCE HEAT PUMPS (\$/kBtu/h)		
Size	Tier 1	Tier 2
<b>WSHP water to air &lt; 17 kBtu/h</b>	<b>\$2</b>	<b>\$3</b>
<b>WSHP water to air ≥ 17 kBtu/h &amp; &lt; 65 kBtu/h</b>	<b>\$2</b>	<b>\$3</b>
<b>WSHP water to air ≥ 65 kBtu/h &amp; &lt; 135 kBtu/h</b>	<b>\$2</b>	<b>\$3</b>
<b>WSHP water to water &lt; 135 kBtu/h</b>	<b>\$2</b>	<b>\$3</b>

ELECTRIFICATION	
Electric forklift	\$1,250/forklift
Standby truck refrigeration	\$750/bay
Pushback tug	\$5,000/tug
Airport baggage tug	\$2,500/tug
Airport baggage belt loader	\$1,100/loader
<b>High frequency battery charger</b>	<b>\$275/charger</b>

Get started today! Visit [apsapplynow.com](https://apsapplynow.com) or call (866) 277-5605.

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