

APS Solutions for Schools Quick Look

Schools are the foundation of our communities. We're here to help you manage your accounts and energy costs.

You've got enough to think about, so we make it simple to manage your APS account. From energy-saving solutions to ways to meet your sustainability goals, you have options. You'll even find many no- and low-cost resources for teachers and families. Below are just some of the ways we're here to help Arizona's K-12 schools.

Convenient ways to manage your account

My Account

- Access your account 24/7 at aps.com/myaccount.
- Review, download and compare your usage.
- View billing history and make payments.

Alerts & Notifications

- Sign up for text or email alerts at aps.com/alerts.
- Get a notification when there is an outage in your area.
- Set a bill amount or usage threshold and be notified when you've reached it.

Mobile App

- Pay your bill on the go, monitor your usage and view or report outages.

Billing & Payment Options

- Never miss a payment with AutoPay and have a more predictable bill with Budget Billing.
- Choose a bill due date that works best for you with Preferred Due Date.
- Reduce clutter and view your bill online with Paperless.

Family bill assistance and classroom support

Teacher & Student Support

- The Supply My Class program awards \$500 to 500 qualifying teachers so they can purchase much needed supplies for their classroom.
- The APS Foundation supports programs that enhance academic achievement in STEM.

Options to manage your energy costs

Rebates

- Make equipment upgrades more affordable.
- See list of rebates on reverse side.

No-Cost & Low-Cost Energy Savings

- Visit aps.com/k12tips for tips you can start using today.
- Find webinars and in-person events to increase your energy IQ at aps.com/training.

Rate Plans

- Explore our time-of-use service plans with off-peak hours that align with school operations.
- See if you qualify for a monthly bill discount for schools.
- Purchase Green Choice energy to support your sustainability initiatives.

Advanced Rooftop Control (ARC) Pilot (pre-application required)

- Receive \$300/ton for retrofitting rooftop units with advanced controls and a new VSD.
- Earn \$75/ton when adding new outside air economizers with an ARC project.
- Receive \$0.25/sq ft when adding advanced controls with an ARC project.

Free Energy Assessments

- Receive a free energy assessment to identify energy-saving opportunities and potential rebates.
- Participate in a 12-point inspection of your HVAC packaged and split units where the rebate will be paid directly to the contractor.



Get started today! Visit apsapplynow.com or call (866) 277-5605.

With so many options, every K-12 school has the opportunity to save energy and money.

► Pre-application required ◄

| HVAC EQUIPMENT | | |
|---|-------------|----------------------|
| Equipment | Rebate | Bonus efficiency/ton |
| ► Water-cooled chiller — 299 tons or less ◄ | \$5.25/ton | See application |
| ► Water-cooled chiller — 300 tons or more ◄ | \$7.50/ton | |
| ► Air-cooled chiller — 149 tons or less ◄ | \$5.25/ton | |
| ► Air-cooled chiller — 150 tons or more ◄ | \$7.50/ton | |
| PTAC & PTHP | \$24/ton | \$10/ton |
| Ductless mini split | \$10/kBtu/h | N/A |
| HVAC EC fan motor | \$300/hp | N/A |
| HVAC quality install — phase 1 | \$180/unit | N/A |
| HVAC quality install — phase 2 — duct seal | \$225/unit | \$15/ton |
| Computer Room Air Conditioner (CRAC) | \$45/kBtu/h | N/A |
| Ultrasonic humidification | \$450/kW | N/A |

| VARIABLE SPEED DRIVES (\$/hp) | |
|-------------------------------|------|
| Chilled water pump | \$70 |
| Condenser water pump | \$40 |
| Domestic water pump | \$50 |
| HVAC fan | \$70 |
| Blower | \$70 |
| Cooling tower fan | \$35 |
| Chiller compressor | \$35 |
| Process motor | \$35 |
| Air compressor | \$70 |
| Refrigeration compressor | \$50 |
| Refrigeration fan | \$70 |
| Pool pump | \$70 |
| Other | \$50 |

| REFRIGERATION | |
|---|----------------|
| Beverage machine controller | \$100/unit |
| Snack machine controller | \$50/unit |
| Reach-in cooler control | \$100/unit |
| Anti-sweat heater control | \$12/linear ft |
| Floating-head pressure control | \$20/ton |
| Strip curtains | \$5/linear ft |
| Automatic door closer | \$40/door |
| Evaporator EC fan motor | \$100/motor |
| Efficient condenser | \$20/ton |
| Efficient compressor | \$60/ton |
| Refrigerated case LED with motion sensor | \$30/lamp |
| Refrigerated case LED without motion sensor | \$25/lamp |

| MISCELLANEOUS | |
|---|------------------|
| CPM software | \$8/computer |
| Additional receiver for compressed air | \$20/hp |
| Zero loss condensate drain | \$230/drain |
| Heat pump water heater | \$200-\$250/unit |
| Shade screen | \$2/sq ft |
| High-performance window & glass door | \$0.50/sq ft |
| High frequency battery charger | \$275/charger |
| ► Thermal energy storage HVAC ◄ | \$30/ton-hour |
| ► Thermal energy storage refrigerated/freezer space ◄ | \$350/ton |

| STANDARD HVAC PACKAGED/ SPLIT AC & HP (\$/kBtu/h) | | |
|---|---------------|--------|
| Size | CEE tier | Rebate |
| Unitary air conditioner < 760 kBtu/h | Tier 1 | \$2 |
| | Tier 2 | \$3 |
| | Advanced tier | \$4 |
| Unitary heat pump < 760 kBtu/h | Tier 1 | \$2 |
| | Tier 2 | \$3 |
| ► Units ≥ 760 kBtu/h ◄ | Custom rebate | |

| HVAC CONTROLS | |
|-------------------------|------------------|
| Programmable thermostat | \$20/thermostat |
| Smart thermostat | \$60/thermostat |
| Networked thermostat | \$195/thermostat |
| CO2 sensor | \$200/sensor |
| Air-side economizer | \$50/ton |
| Cool control | \$70/device |

| LIMITED TIME OFFER HVAC PACKAGED OR SPLIT AC & HP* (\$/kBtu/h) | | | | | |
|--|--------|--------|--------|--------|------------------|
| Size | Tier 1 | | Tier 2 | | AC Advanced Tier |
| | AC | HP | AC | HP | |
| Single phase < 65 kBtu/h | \$8 | \$8 | \$14 | \$14 | \$26 |
| Three phase < 65 kBtu/h | \$9 | \$7 | \$9 | \$8.50 | \$13 |
| Three phase ≥ 65 kBtu/h / < 135 kBtu/h | \$9 | \$7 | \$9 | \$7.50 | \$13 |
| Three phase ≥ 135 kBtu/h / < 240 kBtu/h | \$9 | \$7.50 | \$9 | \$12 | \$13 |
| Three phase ≥ 240 kBtu/h / ≤ 760 kBtu/h | \$9 | \$7.50 | \$9 | \$14 | \$13 |
| Cap of \$10,000 per unit | | | | | |

*Limited Time Offer HVAC Packaged/Split AC & HP measure rebates are available to assist with the replacement of failed/failing units. Contact the Solutions for Business program team for details on this limited time offer.

| WATER SOURCE HEAT PUMPS (\$/kBtu/h) | | |
|--|--------|--------|
| Size | Tier 1 | Tier 2 |
| WSHP water to air < 17 kBtu/h | \$2 | \$3 |
| WSHP water to air ≥ 17 kBtu/h & < 65 kBtu/h | \$2 | \$3 |
| WSHP water to air ≥ 65 kBtu/h & < 135 kBtu/h | \$2 | \$3 |
| WSHP water to water < 135 kBtu/h | \$2 | \$3 |

| ► ENERGY MANAGEMENT SYSTEMS ◄ | | |
|---|--------|--------------|
| Replacing pneumatic/non-programmable thermostat | Tier 1 | \$0.20/sq ft |
| | Tier 2 | \$0.30/sq ft |
| Replacing digital EMS/programmable thermostat | Tier 1 | \$0.10/sq ft |
| | Tier 2 | \$0.20/sq ft |

| LIGHTING CONTROLS | |
|----------------------------------|--------------|
| ► Lighting EMS ◄ | \$0.10/sq ft |
| Demand response lighting control | \$0.10/sq ft |
| Occupancy sensor | \$20/sensor |

| LIGHTING RETROFIT* | |
|---|---------------------|
| Linear LED: 2-ft, 3-ft, 4-ft, 8-ft | \$3/lamp |
| LED non-reflector bulb | \$2.25/lamp |
| LED reflector bulb | \$6/lamp |
| LED MR-16 | \$6/lamp |
| LED exit sign | \$15/sign |
| Smart screw-in LED | \$6/bulb |
| Flat panel 2x2, 2x4 LED | \$15/fixture |
| Regular to smart 2x2, 2x4 LED | \$5/fixture |
| Fluorescent to smart 2x2, 2x4 LED | \$20/fixture |
| Interior high bay to LED ≤ 100W | \$20/fixture |
| Interior high bay to LED > 100W, < 200W | \$25/fixture |
| Interior high bay to LED ≥ 200W | \$45/fixture |
| Outdoor LED ≤ 50W | \$20/fixture |
| Outdoor LED > 50W, < 300W | \$35/fixture |
| Outdoor LED ≥ 300W | \$50/fixture |
| Delamping T8: 2-ft, 3-ft | \$2.50/lamp removed |
| Delamping T8: 4-ft, 8-ft | \$5/lamp removed |

*Integral lamp or fixture must appear on ENERGY STAR® Qualified Products List or other lists for Option A. If not, reference Option B in specifications sheet.

| ► TECHNICAL ASSISTANCE ◄ | |
|----------------------------------|---|
| New construction energy modeling | 50% of cost, up to \$10,000 |
| ENERGY STAR® benchmarking | 50% of cost, up to \$250/facility |
| Energy study | 50% of cost, up to \$5,000, implementation required for full payment |
| Retro-commissioning study | \$0.02/kWh annual savings, plus \$0.18/kWh for Summer peak hours (June-September, weekdays, 3 p.m.- 8 p.m.), up to 75% of the cost or \$100,000 |

| ► CUSTOM MEASURES ◄ | |
|---|--|
| \$0.02/kWh annual savings, plus \$0.18/kWh for Summer peak hours (June-September, weekdays, 3 p.m.-8 p.m.), up to 75% of the cost | |

| ENERGY INFORMATION SERVICES | |
|-------------------------------------|--|
| 100% of setup costs, up to \$12,000 | |

| NEW CONSTRUCTION | |
|------------------------|---|
| ► Whole building ◄ | \$0.02/kWh annual savings, plus \$0.18/kWh for Summer peak hours (June-September, weekdays, 3 p.m.-8 p.m.), up to 75% of the cost |
| Lighting power density | \$0.35/watt reduced |

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